

Angela Nosacek-Landerman, MBA

Purchasing & Procurement Expert | Strategic Sourcing | Indirect Procurement | Source-to-Pay

Las Vegas, NV · Remote-capable · [linkedin.com/in/angela-nosacek-landerman-mba-92b96286](https://www.linkedin.com/in/angela-nosacek-landerman-mba-92b96286) · angela.nosacek.landerman.me

PROFESSIONAL SUMMARY

Strategic purchasing and procurement professional with 10+ years building and scaling procurement functions from the ground up — across indirect and direct procurement, strategic sourcing, contract negotiation, vendor lifecycle management, and Source-to-Pay (S2P) operations. Consistently delivers 15–25% cost reductions through competitive RFX and data-driven vendor management, while standing up the governance, scorecards, and reporting that keep a scaling organization compliant and audit-ready. A natural cross-functional partner to Finance, FP&A, Operations, IT, Marketing, and executive leadership, with advanced command of ERP platforms (NetSuite, Dynamics 365, Oracle JDE), Excel, and Power BI.

\$10M+	\$125K+	25%	50+	200+	99.8%
ANNUAL SPEND MANAGED	NEGOTIATED SAVINGS	YOY COST REDUCTION	VENDOR RELATIONSHIPS	POS PROCESSED / YEAR	RECONCILIATION ACCURACY

CORE COMPETENCIES

Strategic Sourcing · Indirect Procurement · RFP / RFQ / RFI · Contract Negotiation · Vendor Lifecycle Management · Source-to-Pay · PO Lifecycle · Spend Analysis · Forecasting & Demand Planning · Scorecards & Business Reviews · SaaS & IT Procurement · Global Supplier Relations · Incoterms (EXW/FOB/CIF) · Accounts Payable · Process Improvement · Compliance & Governance · ESG / Sustainable Sourcing · FP&A Partnership

PROFESSIONAL EXPERIENCE

Visual Comfort & Co.

Mar 2022 – Feb 2025

Purchasing Manager — Indirect Procurement & Strategic Sourcing · Remote (Las Vegas, NV)

Built and scaled the indirect procurement function for a rapidly growing premium-lighting retail brand, supporting 10–15 new showroom launches per year and managing \$5M+ in annual indirect spend across SaaS, IT, marketing, HR, professional services, and CAPEX.

FUNCTION BUILD & GOVERNANCE

- Stood up the indirect procurement function from scratch — procurement governance, standardized purchasing processes, sourcing workflows, and policies for a fast-scaling organization.
- Developed category strategies for 10–15 location launches annually; established vendor governance frameworks and performance metrics.

STRATEGIC SOURCING & RFX

- Led RFP, RFQ, and RFI processes across SaaS, IT, and marketing — supplier evaluations, bid analysis, vendor selection, and sourcing documentation.
- Identified \$120K+ in annual savings through innovative sourcing strategies and vendor consolidation.

NEGOTIATION & CONTRACT MANAGEMENT

- Negotiated contracts achieving 25% year-over-year cost savings; multi-year agreements delivered \$125K+ in cumulative savings with favorable payment terms and SLA commitments.
- Partnered with accounting and the C-suite to review and redline vendor agreements; built a centralized contract repository ensuring 100% compliance and audit-ready documentation, and managed renewals and terminations.

VENDOR MANAGEMENT, SYSTEMS & FINANCE PARTNERSHIP

- Managed 50+ supplier relationships end to end; designed vendor onboarding workflows, a centralized vendor master, and scorecards (delivery, quality, cost, SLA) with yearly business reviews.
- Built Excel forecasting models and spend-analysis dashboards; demand-planning tools reduced overstock and under-ordering by 25%.
- Partnered with Finance, FP&A, and AP on forecast-to-budget alignment, invoice processing, corporate-card reconciliation, and payment terms; introduced sustainable sourcing (compostable and eco-friendly products) aligned with ESG goals.

Origin Acoustics

Sep 2017 – Mar 2022

Purchasing Manager — Global Procurement & Vendor Management · Las Vegas, NV

Owned the full procurement lifecycle for a loudspeaker and audio-technology startup, managing domestic and international suppliers and inventory across multiple U.S. warehouses and drop-ship operations.

- Directed end-to-end procurement across all supplier relationships; developed category strategies and partnered with executive leadership on sourcing decisions, vendor consolidation, and cost optimization.
- Negotiated international supplier contracts under complex Incoterms (EXW, FOB, CIF), achieving a 10% average cost reduction through competitive bidding and 12% annual savings on pricing and order terms.
- Managed the full PO lifecycle — requisition, order placement, shipment tracking, invoice reconciliation, payment — for 200+ transactions annually across finished goods, packaging, and parts.
- Built demand-planning forecasts in NetSuite and Excel; presented Power BI dashboards and Excel models in weekly forecast-alignment meetings with FP&A and leadership.
- Coordinated international logistics — container scheduling, customs documentation, damage-claim resolution — for on-time delivery and cost control.
- Designed vendor onboarding (credential checks, risk assessments, compliance documentation) and a vendor performance program tracking cost, quality, delivery, and compliance.

FortuNet

Jul 2012 – Sep 2017

Accounting Assistant & Inventory Analyst · Las Vegas, NV

Supported procurement, accounts payable, and inventory for a gaming-technology manufacturer, building the SOPs, reconciliation controls, and vendor discipline that grounded a career in purchasing and financial accuracy.

- Led AP operations — invoice processing, vendor inquiries, expense-report reconciliation, and corporate credit-card management — with 99.8% accuracy; reconciled vendor invoices and resolved billing discrepancies through analysis and negotiation.
- Managed indirect purchasing (IT equipment, software licenses, office supplies); developed inventory-control SOPs and Excel-based tracking that maintained 99%+ accuracy and improved audit readiness.
- Ensured GAAP and internal-control compliance in invoice posting and general-ledger reconciliation; supported executive sourcing and cost-optimization initiatives with cost analysis and audit documentation.

TOOLS & SYSTEMS

ERP / Procurement: NetSuite · Dynamics 365 · Oracle JDE · Sage Peachtree

Analytics & Reporting: Advanced Excel (PivotTables, VLOOKUP) · Power BI · MS Office

AP / Expense: Concur · P-Card

AI / Collaboration: Claude · ChatGPT · Gemini · Microsoft Copilot — applied to procurement documentation, analysis, and communication

EDUCATION

Master of Business Administration — Finance, Walden University

2016 · GPA 4.0